



## PRESS RELEASE

### **Sella announces positive results for the first nine months of 2021**

*The strategy of growth and development of an innovative and sustainable financial ecosystem continues, with the Group being among the first in the Italian financial sector to achieve carbon neutrality*

Positive third-quarter results for the Sella group, which ended the first nine months of the year with one of the best results ever in deposits, the growth of loans and a good performance in all strategic sectors of its business and in the ecosystem of Open finance and innovation, of which it is the promoter. The Group also achieved carbon neutrality, writing off the impact of its CO<sub>2</sub> emissions, among the first in the Italian financial sector, ahead of the plan set for 2024.

Consolidated results at 30 September 2021, approved today by the Board of Directors of the Parent Company Banca Sella Holding, show a net profit of 104.5 million Euros. The figure is growing against 26.7 million Euros recorded in the same period of the previous year. The net profit, excluding extraordinary items is worth 51.7 million Euros. The result for the considered period was affected by the capital gain obtained from the peer joint venture in Hype, which led to the acquisition by Banca Sella Holding and the open-finance specialized group company Fabrick of a total stake of 10% in illimity Bank.

Compared to the same period of the previous year, the Net Banking Income increased by 62 million Euros, equal to 13.1%, reaching 536.2 million Euros. The two main components, the interest margin and net revenues from services, grew by 4.5% to 182.9 million euros and 12.4% to 279.5 million euros, respectively.

Particularly positive was the trend of Deposits. Compared to the end of the previous year, Total deposits at market value grew by 12%, worth 48 billion Euros; the total figure for Net deposits is 3.7 billion Euros. Loans, including repurchase agreements, grew by 14.2%, worth 10.3 billion Euros, while the figure net of repurchase agreements grew by 9.2%, worth 9.5 billion Euros.

Results also show an amelioration of credit quality indexes. The net NPL ratio fell to 2.5% (it was 2.9%, at the end of 2020). The Texas Ratio, which measures the soundness of assets and provisions to credit risks, further improved to 35.3%, (was 40.4%, at the end of 2020). The yearly cost of credit risk at September 30 2021, is 47 bps (was 85 bps at the end of 2020).

The positive performance in the first nine months at a consolidated level came from the contribution paid by all sectors in which the Group is engaged, and the diversification of revenue sources. Specifically, against the same period of the previous year, revenues from investment services grew by 16.6% and qualified deposits, represented by assets managed and assets under consultancy, compared to that at the end of 2020, rose by 14.1%, worth 21 billion Euros. Particularly positive are the results obtained by consolidated acquiring and issuing Payment Systems transacted volumes, which grew by 31.9%, which vouched for a total increase in profits by 20.6%. Both Investment banking and finance show an increase in profits by 48.5%.

# Sella

The accustomed high level of capital soundness, well above the required standards, is confirmed. The Cet1 figure is 12.34%, and the Total Capital Ratio is 14.22% (they were 12.29% and 14.18% at the end of 2020). Liquidity indicators are also performing. The LCR index at the Group level is 217%, while the NSFR stands at 136.1% (the minimum limit is 100% for both indexes).

## **Banca Sella**

The good performance of Banca Sella, a company issuing financial instruments widely distributed among the public, is also part of the positive overall consolidated results. The Financial Results of the Bank at September 30 2021, approved today by the Board of Directors, recorded a Net Profit worth 43.8 million Euros. The figure is growing when compared to 25.7 million Euros of the same period of the previous year.

Compared to the end of the previous year, total deposits at market values grew by 8.5% worth 32.6 billion Euros, while Total Net deposits is worth 2.1 billion Euros, of which the qualified component, that is to say, that of Asset and Wealth Management, was worth 0.9 billion Euros. Loans to support households and businesses grew by 6.7% reaching 8.2 billion Euros.

Results show an amelioration of credit quality indexes. The Net NPL Ratio figure of the bank fell to 2.4% (was 2.7% at the end of 2020). The Texas Ratio index, measuring the soundness of assets and provisions to credit risks, bettered by reaching 40.9% (was 44.6% at the end of 2020). The yearly cost of credit risk is 31 bps (was 65 bps at the end of 2020). Forecasts for the fourth quarter show an expected growth in the cost of credit risk, however, on a yearly basis the figure is expected to be slightly lower than in 2020.

Against the same period of the previous year, the Net Banking Income grew by 8.7%, worth 299 million Euros, with its two main components namely: the interest income and the net revenues from services respectively, increasing by 7.2%, to 117.4 million Euros and 9.4%, to 165.4 million Euros.

The CET1 figure for Banca Sella is 16.32%, while the Total Capital Ratio is 20.51% (they were 16.34% e 20.13% at the end of 2020).

## **Banca Patrimoni Sella & C.**

Banca Patrimoni Sella & C., the bank of the Group specializing in the asset management of private and institutional clients, ended the first nine months of 2021, with a Net Banking Income of 10.4 million Euros, growing against 5.2 million Euros in the same period of the previous year. Assets under management rose by 11.6%, compared to the end of the previous year, worth 17.2 billion Euros. The Net deposits figure at September 30 2021, was 1.2 billion Euros. The Cet1 figure of Banca Patrimoni Sella & C. stands at 13.82%, while the Total Capital Ratio is 13.82% (were 13.21% and 13.21% at the end of 2020).

## **Fabrick**

The Fabrick company, specialized in open-finance, its subsidiaries (Axerve, dpixel, Codd&Date) and the Fintech District recorded a turnover of 32.4 million euros, in line

# Sella

compared to the often period of the previous year, continuing the development of the open financial ecosystem and the transformation of the services provided towards a platform model. The community of the Fintech District, which develops open innovation projects, has further expanded, reaching over 200 fintech companies and 17 corporate members.

Biella, November 10 2021